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TOO SOON FOR MARCH MADNESS?

John J. Canally, Jr., CFA *Chief Economic Strategist, LPL Financial*

KEY TAKEAWAYS

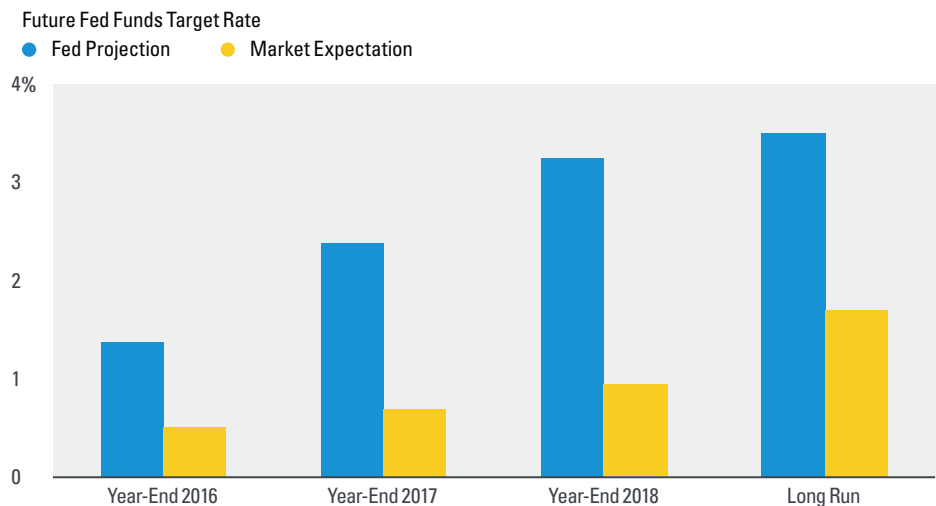
While the next FOMC meeting isn't until mid-March, markets are already trying to decipher how the gap between the Fed's forecast of the fed funds rate and the market's expectations will be resolved.

The market should also continue watching commodity prices, as price stabilization near current levels could help Fed reach 2016 inflation targets.

As we enter March, market participants are already looking ahead to the Federal Reserve's (Fed) next Federal Open Market Committee (FOMC) meeting. While the meeting isn't until March 15–16, 2016, markets are already trying to decipher how the widening disconnect between what the Fed plans to do with the fed funds rate and what the market thinks the Fed will do will be resolved. Part of the problem is timing. The latest set of "dot plots" — where each of the 19 FOMC members think the fed funds rate will be at the end of 2016, 2017, 2018, and beyond—is nearly three months old, having been released at the conclusion of the December 15–16, 2015 meeting. The December 2015 dot plots show that the Fed plans to raise rates by 100 basis points (1%) this year (or four 25 basis point hikes). The market, as measured by the fed funds futures market, doesn't think the Fed will raise rates again until late 2017. Yes, you read that correctly, late 2017, nearly two years from now [Figure 1].

Based on recent comments from Fed officials and the Fed's relatively high tolerance for financial market volatility, our view is that the March 2016 update of the FOMC dot plots may show that the Fed plans to raise rates by at least 50 (and perhaps even 75) basis points this year. Although this adjustment would help to narrow the disconnect between the FOMC and the market somewhat, it is nowhere near closing the gap completely. So, why the disconnect? March madness, perhaps?

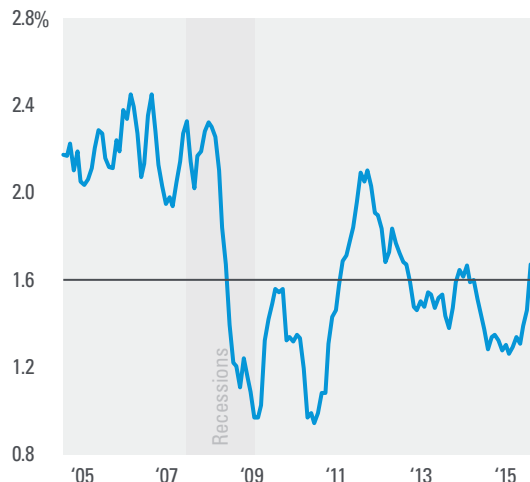
1 STILL A LARGE GAP BETWEEN FED AND MARKET EXPECTATIONS, WITH THE MARKET LOOKING AT LATE 2017 FOR NEXT RATE HIKE



Source: LPL Research, Chicago Board of Trade 02/29/16

2 CORE INFLATION FOR JANUARY 2016 IS ALREADY ABOVE FED'S FORECAST FOR 2016

- PCE Minus Food & Energy: Chain Price Index
Year-to-Year % Change, Seasonally Adjusted, 2009=100



Source: LPL Research, Bureau of Labor Statistics, Haver Analytics 02/29/16

The performance data presented represents past performance and is no guarantee of future results.

Personal consumption expenditures (PCE) are measures of price changes in consumer goods and services. Personal consumption expenditures consist of the actual and imputed expenditures of households; the measure includes data pertaining to durables, nondurables, and services. It is essentially a measure of goods and services targeted toward individuals and consumed by individuals.

3 ALL MARKET-BASED INFLATION EXPECTATIONS APPEAR TO BE TOO LOW

Consumer Price Index Forecasts

	1 Year	5–10 Year
Market Based (a)	1.3%	1.4%
Consumers (b)	2.5%	2.5%
Professional Forecasters (c)	2.0%	2.1%

Source: LPL Research, Bloomberg, University of Michigan, Philadelphia Federal Reserve 02/29/16

a) Break-even inflation rates implied by difference between nominal U.S. Treasury yields and similar Treasury Inflation-Protected Securities (TIPS) yield

b) University of Michigan's Survey of Consumers

c) Philadelphia Fed Survey of Professional Forecasters

INFLATION DISCONNECT

Although many reasons for the gap exist—slower than expected economic growth and heightened risk of recession here and abroad, tightening financial conditions, volatile financial markets, a stronger U.S. dollar—one of the key reasons is the difference between the market's view of future inflation and the Fed's view. Here again, timing is an issue, as the Fed's view of inflation excluding food and energy (core inflation) over the next few years (1.6% in 2016, 1.9% in 2017, and 2.0% in 2018) is three months old. For reference, the year-over-year reading on core inflation in January 2016 (released on Friday, February 26, 2016) was 1.7%, above the Fed's forecast for 2016 [Figure 2]. Want even more madness?

A recent study by researchers at the St. Louis Fed suggests that for the inflation forecast imbedded into the Treasury bond market to be correct, the price of a barrel of oil would have to fall to zero (yes, zero) by 2019. Although this example is admittedly extreme, market-based inflation expectations, and inflation expectations of individuals and professional forecasters, all appear to be too low [Figure 3].

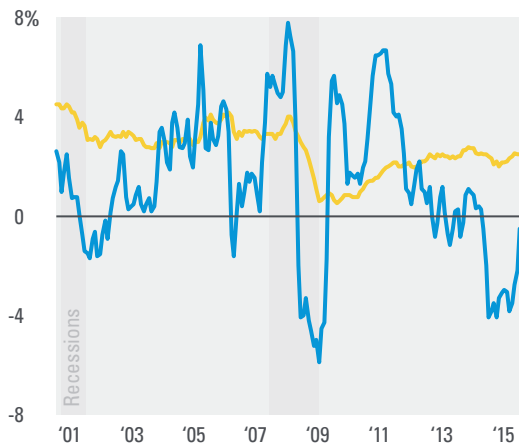
GOODS VERSUS SERVICES

As we noted in our *Outlook 2016: Embrace the Routine* publication, inflation remains in check, but commodity/goods inflation may be poised to make a comeback, which would help keep the Fed on schedule to continue raising rates. Since the middle of 2009, prices of services in the economy (as measured by the Consumer Price Index [CPI] for services) accelerated from under 1.0% to as high as 2.8% in early 2014, and then settled into a range of 2–2.5%. Prices of services (medical services, rents, etc.) account for over two-thirds of overall CPI. History suggests that as the business cycle ages, and as the housing and labor markets tighten, service inflation may continue to accelerate. In January 2016, this measure of CPI inflation was up 2.5% from January 2015.

On the other hand, the CPI for goods (prices of oil and other commodities purchased by consumers, which accounts for only one-third of overall CPI) sank along with oil prices from mid-2014 through early 2016. This kept the U.S. economy flirting with deflation (a prolonged period of falling wages and prices). Overall CPI posted a 2.1% year-over-year gain in mid-2014, but by January 2016 the overall CPI was just 1.4%, after dipping as low as -0.2% in mid-2015. Looking ahead to the remainder of 2016, if oil prices move up as we expect, the goods portion of CPI may increase by 2–3%; and if the pace of service sector inflation remains between 2% and 2.5%, overall CPI could accelerate quickly and may be well over 2.0%

4 A STABILIZATION IN COMMODITIES PRICES AND INFLATION MAY HELP BRING FED CLOSER TO 2% TARGET

- CPI: Commodities, Year-to-Year % Change, 1982–84 = 100
- CPI: Services, Year-to-Year % Change, 1982–84 = 100



Source: LPL Research, Bureau of Economic Analysis, Haver Analytics 02/29/16

The Consumer Price Index (CPI) is a measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services.

by year-end. By then, the Fed may have already raised rates again [Figure 4].

WEEK AHEAD

Although market participants are already looking ahead to the upcoming March FOMC meeting, U.S. economic data (February reports on jobs, Institute for Supply Management [ISM] manufacturing and non-manufacturing, and vehicle sales), along with the Fed's latest Beige Book (a qualitative assessment of economic conditions in each of the 12 Fed districts around the country) gives the market much to interpret this week as it waits for the Fed. In addition, appearances from New York Fed President Bill Dudley and San Francisco Fed President John Williams, both policy doves and voting members of the FOMC, and Dallas Fed President Robert Kaplan, a policy hawk, will provide plenty of fodder for market discussion.

While this week's full slate of economic data for February will likely garner attention from market participants as they try to gauge the Fed's next move, the market should probably continue to keep an eye on commodity prices as well, because a stabilization in prices near today's levels may be just enough for the Fed to hit its inflation target for 2016. ■

IMPORTANT DISCLOSURES

The opinions voiced in this material are for general information only and are not intended to provide specific advice or recommendations for any individual. To determine which investment(s) may be appropriate for you, consult your financial advisor prior to investing. All performance referenced is historical and is no guarantee of future results.

Any economic forecasts set forth in the presentation may not develop as predicted and there can be no guarantee that strategies promoted will be successful.

Investing in stock includes numerous specific risks including: the fluctuation of dividend, loss of principal and potential illiquidity of the investment in a falling market.

DEFINITIONS

The Federal Open Market Committee (FOMC), a committee within the Federal Reserve System, is charged under U.S. law with overseeing the nation's open market operations (i.e., the Fed's buying and selling of U.S. Treasury securities).

The University of Michigan Consumer Sentiment Index (MCSI) is a survey of consumer confidence conducted by the University of Michigan. The Michigan Consumer Sentiment Index (MCSI) uses telephone surveys to gather information on consumer expectations regarding the overall economy.

The Philadelphia Fed Survey is a business outlook survey used to construct an index that tracks manufacturing conditions in the Philadelphia Federal Reserve district. The Philadelphia Fed Survey is an indicator of trends in the manufacturing sector, and is correlated with the Institute for Supply Management (ISM) manufacturing index, as well as the industrial production index.

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